

# **Remuneration report 2022**

#### Introduction

This remuneration report describes how Cibus Nordic Real Estate AB (publ) ("Cibus" or the "Company") guidelines for remuneration to senior executives, adopted by the 2020 Annual General Meeting, have been applied in 2022. The report also contains specific information regarding remuneration to the Company's CEO and a summary of the implemented warrant plans. The report has been prepared in accordance with the Swedish Companies Act and the Swedish Corporate Governance Board's rules on remuneration to senior executives.

The report does not include remuneration to the Board of Directors that is resolved by the Annual General Meeting. Such remuneration is reported in note 8 on page 77 of the 2022 annual report.

Additional information on remuneration to senior executives is included in note 8 of the 2022 annual report. The Board of Directors, in its entirety, carries out the duties of the remuneration committee since this has been deemed most appropriate for the Company.

### **Developments in 2022**

The CEO summarizes the Company's overall results in its report on page 7-8 of the 2022 annual report.

#### **Guidelines for remuneration**

The Company's business strategy is to acquire, develop and manage high-quality properties in the Nordics with daily good store chains as anchor tenants. The Company currently owns 454 properties in Finland, Sweden, Norway and Denmark. For more information regarding the Company's business strategy, please refer to Cibus' latest annual report.

A prerequisite for the successful implementation of the Company's business strategy and safeguarding of its long-term interests, including its sustainability, is that the Company is able to recruit and retain qualified employees. To this end, it is necessary that the Company offers competitive remuneration. The guidelines enable the Company to offer the senior executives a competitive total remuneration.

According to the remuneration guidelines, the remuneration to senior executives shall be on market terms and competitive and may consist of the following components: fixed cash salary, variable cash remuneration, pension benefits and other benefits. The variable cash remuneration shall be linked to predetermined and measurable criteria which can be financial or non-financial. They may also consist of individualized, quantitative or qualitative objectives. The criteria shall be designed as to contribute to the Company's business strategy and long-term interests, including its sustainability, by for example being clearly linked to the business strategy or promote the executive's long-term development.

The guidelines are available on pages 52-53 of the 2022 annual report. In 2022, the Company has complied with the applicable guidelines for remuneration to senior executives adopted by the Annual General Meeting 2020. No deviations were made from the guidelines, and no deviations were made from the decision-making procedure that pursuant to the guidelines must be applied when determining remuneration. The auditor's statement on the Company's compliance with the guidelines for

remuneration is available at www.cibusnordic.com. The Board of Directors has neither reduced nor demanded repayment of remunerations paid during the year.

In addition to the remuneration covered by the remuneration guidelines, the Company has offered its senior executives the possibility to acquire warrants at market value, in accordance with resolutions adopted at Cibus' Annual General Meetings. The Board of Directors of the Company intends to continue to propose similar warrant programmes to the Annual General Meeting. These programs are resolved upon by the general meeting and therefore are not subject to the guidelines for senior executives of Cibus.

## Application of criteria for variable cash remuneration 2022

The variable cash compensation shall be linked to predetermined and measurable criteria. At the end of the measurement period for compliance with the criteria for payment of variable cash compensation, the extent to which the criteria have been met shall be assessed and determined. The fulfilment of these criteria shall be measurable over a period of one or more years, and the variable cash payment shall not exceed 50% of the total fixed cash remuneration during the measurement period. The Board of Directors is responsible for assessing the variable cash payment to the CEO, while the CEO is responsible for assessing the variable cash payment for other senior executives. Compliance with financial criteria shall be determined on the basis of the latest financial information published by the Company.

The targets for 2022 were linked to the total property value at year-end, geographic expansion into Denmark, creditworthiness and speed of business. The target related to geographic expansion into Denmark was met, resulting in a bonus to the CEO corresponding to one month's salary.

## Total remuneration to the Company's senior executives 2022

Executive manager	Fixed remuneration, EUR	Variable remuneration, EUR <sup>1)</sup>	Pension, EUR	Other benefits, EUR	Extraordinary items, EUR	Total remuneration, EUR	Quota fixed and variable remuneration respectively, % <sup>2)</sup>
Sverker Källgården, CEO	304,869	94,099	91,461	10,364	_	500,792	81% / 19%

<sup>1)</sup> Refers to variable remuneration for 2021 paid in 2022.

## Comparative information on changes in remuneration and the results of the Company

	2017/2018, +/- %	2018/2019, +/- %	2019/2020 +/- %	2020/2021, +/- %	2021/2022, +/- %	2022, EUR
Sverker Källgården <sup>1)</sup> , CEO	-	-	+23.0%	+17.1%	+4.6%	500,792
Consolidated earnings before tax	_	+115.6%	+11.9%	+49.9%	+64.2%	97,486,997
Average remuneration for other employees <sup>2)</sup> (FTEs)	-	_	+29.1%	+33.4%	-0.3%	271,514

<sup>1)</sup> CEO since 4 March 2019, meaning that remuneration for 2019 only encompasses part of the year. Thus, the paid remuneration for 2019 does not cover the same length of employment as the remuneration for 2020.

<sup>2)</sup> The pension, which is fully defined benefit and defined contribution, has been accounted for as defined benefit.

 $<sup>{\</sup>bf 2)}\ Refers\ to\ all\ group\ employees,\ including\ members\ of\ Executive\ Management\ other\ than\ the\ CEO.$ 

## **Outstanding warrant plans**

The Company has offered the group management the opportunity to participate in warrant plans. The objective of the warrant plans is to strengthen the link between the management team and the employees and created shareholder value. The intention is for the warrant plans to be annually recurring and resolved at upcoming Annual General Meetings, following a proposal from the Company's Board of Directors.

Warrant plan 2019, which included the Company's CEO, has been terminated in 2022 following the Company's offering to repurchase 144,808 warrants at a market-based consideration, which was based on a weighted average share price of SEK 208.20, with the aim that the cash from the repurchase would be utilised in part to cover the financing of the exercise of the remaining warrants (a total of 186,600 warrants were outstanding in the program at the time of the repurchase offer).

#### Warrant Plan 2020

At the Annual General Meeting 2020, it was resolved to adopt a long-term incentive programme (the "Warrant Plan 2020") for the executive management in Cibus, excluding the Company's CEO, through the issue of warrants with subsequent transfer to the participants in the programme at market price, which was calculated according to a generally accepted valuation method. Each warrant shall entitle to subscription of one share in the Company at an exercise price of 100 per cent of the average volumeweighted price paid for Cibus' share on Nasdaq First North Premier Growth Market Stockholm during the period 18 - 25 May 2020. The strike price (subscription price) was SEK 130.70 per share, subject to recalculation under the terms of the warrants following certain corporate events. Subscription of shares in accordance with the terms of the warrants may take place during a two-week period from the day following the publication of the interim report for January-March 2023, the interim report for January-June 2023, the interim report for January-September 2023, the year-end report for 2023 and the interim report for January-March 2024 but no later than 14 June 2024. During 2022, no warrants have been allocated, forfeited, lapsed or exercised. Currently, 160,000 warrants are outstanding under Warrant Plan 2020. If fully exercised, 160,000 shares may therefore be issued, which corresponds to a dilution of approximately 0.3 percent of the total number of shares and votes in the Company, however subject to recalculation under the terms of the warrants.

## Warrant Plan 2021

At the Annual General Meeting 2021, it was resolved to adopt a long-term incentive programme (the "Warrant Plan 2021") for the executive management in Cibus, excluding the Company's CEO, through the issue of warrants with subsequent transfer to the participants in the programme at market price, which was calculated according to a generally accepted valuation method. Each warrant shall entitle to subscription of one share in the Company at an exercise price in EUR of 100 per cent of the average volume-weighted price paid for Cibus' share on Nasdaq First North Premier Growth Market Stockholm during the period 17 - 24 May 2021. The strike price (subscription price) was SEK 203.50 per share, subject to recalculation under the terms of the warrants following certain corporate events. Subscription of shares in accordance with the terms of the warrants may take place during a two-week period from the day following the publication of the interim report for January-March 2024, the interim report for January-June 2024, the interim report for January-September 2024, the year-end report for 2024 and the interim report for January-March 2025, but no later than 9 June 2025. During 2022, no warrants have been allocated, forfeited, lapsed or exercised. Currently, 120,000 warrants are outstanding under Warrant Plan 2021. If fully exercised, 120,000 shares may therefore be issued, which corresponds to a dilution of approximately 0.2 percent of the total number of shares and votes in the Company, however subject to recalculation under the terms of the warrants.

#### Warrant Plan 2022

At the Annual General Meeting 2022, it was resolved to adopt a long-term incentive programme (the "Warrant Plan 2022") for employees of Cibus, through the issue of warrants with subsequent transfer to the participants in the programme at market price, which was calculated according to a generally accepted valuation method. Each warrant shall entitle to subscription of one ordinary share of class A in Cibus at an exercise price of 110 per cent of the average volume-weighted price paid for Cibus' ordinary share on Nasdaq Stockholm during the period 5 - 9 May 2022. The CEO has acquired 30,000 warrants in the programme. As of 31 December 2022, the strike price (subscription price) was SEK 234.14 per share, subject to recalculation under the terms of the warrants following certain corporate events. Subscription of shares in accordance with the terms of the warrants may take place during a two-week period from the day following the publication of the interim report for January-March 2025, the interim report for January-June 2025, the interim report for January-September 2025 and the year-end report for 2025, but no later than 6 March 2026. During 2022, no warrants have been allocated (other than allocation in connection with the Annual General Meeting 2022), forfeited, lapsed or exercised. Currently, 105,500 warrants are outstanding under Warrant Plan 2022. If fully exercised, 105,500 shares may therefore be issued, which corresponds to a dilution of approximately 0.2 percent of the total number of shares and votes in the Company, however subject to recalculation under the terms of the warrants.

Stockholm, March 2023

Cibus Nordic Real Estate AB (publ)

Board of Directors